## Aviva Life \& Pensions DAC

## Single contribution products

|  | Up front commission | Clawback Period | Trail commission |
| :--- | :--- | :--- | :--- |
| Single Contribution Pension | $6 \%$ | 5 years | $1 \%$ |
|  |  |  |  |
| Single Contribution PRSA | $6 \%$ | 5 years | $0.5 \%$ |
|  |  |  |  |
| Approved (Minimum) Retirement Funds | $6 \%$ | 5 years | $1 \%$ |
|  |  |  | $\mathrm{~N} / \mathrm{a}$ |
| Annuities | $3 \%$ | 5 years |  |
|  |  |  | $1 \%$ |
| Investment Bonds | $6 \%$ | 5 years |  |
|  |  |  | $1 \%$ |
| Investment Only | $2 \%$ |  |  |
|  |  |  |  |

## Regular contribution products

|  | Initial <br> commission | Clawback Period | Renewal / Bullet <br> Commission | Trail <br> commission |
| :--- | :--- | :--- | :--- | :--- |
| Regular Contribution Pension | $20 \%$ | 5 years | $40 \%$ | $1 \%$ |
|  |  |  |  |  |
| Regular Contribution PRSA | $22.5 \%$ | 5 years |  | $1 \%$ |
|  |  |  |  | $1 \%$ |
| Savings Plan | $15 \%$ | 5 years |  |  |
|  |  |  |  |  |

## Individual protection

|  | Yr1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | $9+$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Commission <br> amount | $240 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ | $3-22 \%$ |
| Clawback |  |  |  |  |  |  |  |  |  |

